

## **GLOBELINK UNIEXCO RENEWS ITS CONFIDENCE IN ZAL PORT**

From its origins as an international shipping company in 1966, Globelink Uniexco has evolved in different stages, reaching maturity as a consolidator or neutral freight wholesale NVOCC. Totally dedicated to this task, the company offers their customers outings marine export destinations to more than 70 direct and 700 indirect destinations from the ports of **Barcelona** and **Valencia**, as well as import services from established major ports in Asia, Indian subcontinent, Mediterranean and the Americas to Barcelona and Valencia.

The signing of the new lease agreement between Globelink Uniexco and CILSA (the company that manages the **ZAL Port**) for 10 years, confirms trust that the company has with **ZAL Port**, with the presence of Joaquim Pueyo, President of the 50 years of life company's; Silvia Pueyo, CEO and Alfonso Martinez, General Manager of CILSA.

Globelink Uniexco will benefit from this 10 years' agreement in the **ZAL Port**, where CILSA renew the image of its facilities in accordance with the current needs of the company.

Globelink Uniexco chose 2004 as **ZAL Port** perfect location to locate its headquarters in Spain, at a time that was celebrating the launch of the first expansion of the logistics platform **ZAL Port** (El Prat). Globelink Uniexco with the condition of being pioneers, took the decision to locate the most important logistics scenario for Spain, relying on what location you can provide: a cluster of companies with synergies and economies scale offers **ZAL Port** and then decided to imitate other companies.

Joaquim Pueyo points out in this act: "After four decades developing our business in the centre of Barcelona, we decided 13 years ago, a new phase and position ourselves in a logistics centre operation that has been applied in many neighbouring countries. Our commitment, which we are very satisfied, was moved our headquarters to **ZAL Port**, which has allowed us and allows us to offer a quality service to our customers. For the confidence and good understanding with CILSA we have reached an agreement to extend our stay in **ZAL Port** for the next 10 years. "

In this regard, Alfonso Martinez, said: "The confidence shown by a client with the relevance of Globelink Uniexco for ten years, consolidates and reinforces the importance of **ZAL Port** as a logistics hub of reference for consolidators and freight.



## About CILSA- ZAL Port OF THE PORT OF BARCELONA

CILSA (Center Intermodal of logistics, S.A.) is the company that manages the port concession in the area of logistics activities (**ZAL Port**) of the Port of Barcelona. CILSA is owned by the Port Authority of Barcelona with a 63%, by MERLIN Properties with 32% and 5% by the public enterprise of land, "Entidad Pública Empresarial de Suelo" (SEPE).

To this day, CILSA manages 212 hectares located in the municipalities of Barcelona (69 has), the Prat del Llobregat (143 has) plus 27 new hectares located in the CZFB plot, and has built directly in the **ZAL Port** a total of 403.280 m<sup>2</sup> of logistics warehouses that offers in regime of rent including a building of offices of 11.254 m<sup>2</sup>

known as Service Center. Also, CILSA has granted a land right to clients who have built about 232.000 m<sup>2</sup> of warehouses; setting up a logistics park of 635,000 m<sup>2</sup>, pioneer in Spain in this type of developments.

The **ZAL Port**, with this new territory leased from the CZF, has 565,000 square meters of land at its disposal in order to build more than 350,000 m<sup>2</sup> of new logistics warehouses, allowing flexibility to its clients responding to any logistic need, becoming a business partner that accompany its growth in the medium and long term in an ideal location, reaching almost the 1,000,000 m<sup>2</sup> of infrastructure logistics of first level when is fully developed.

The **ZAL Port** is located within the Port of Barcelona (with two shortcuts to the Port) and adjacent to the international el Prat Airport, with excellent connections to the metropolitan road infrastructure, as well as the main axes of long-haul. Its intermodal capacity and its different services of added value not only favor greater business efficiency of clients installed in their spaces, but they also give a higher quality of life to the people who work in them.

The new enlargement of the **ZAL Port** due the new plot in regime of lease which will manage CILSA located in the CZFB, the **ZAL Port-Ciutat**, is next to the Port of Barcelona in the street A, corners with Street 2 and Street 3 (and to 1.5 km of distance of Can Tunis, main station railway of goods) and very well connected with the highways of Barcelona and its motorways. It has public transport through an extensive network of buses, the new metro line L9 and the future L10 that will soon come into operation.

All this together with its dimension, logistics offer and flexibility, make of the ZAL Port the logistics platform of reference of the sector.

Proof of this is that in the **ZAL Port** are working directly more than 6,000 people in the more than 130 companies installed. Both nationally and internationally renowned companies like Decathlon, Carrefour, Bishop/Grupo DAMM, Indukern, Kühne Nagel, Naeko Logistics, Rhenus, Transnatur, World Duty Free Group, CMA-CGM, etc.

### *The social priority*

Las social priorities of the **ZAL Port** denote that it is oriented to the development of services for the conciliation work, personal and family. And the high number of companies installed support this commitment. A space for the people, where more than 6,000 direct workers share their day to day, and where are offered services as the nursery, that has alleged a less than 23% work absenteeism. A success for both, companies and families.

CILSA works in various social projects and is patron and partner founder of the Foundation Cares, with the objective of supporting the inclusion labor of people with disabilities and with difficulties through the outsourcing of processes logistics and productive.

Through the Foundation Fair Logistics collaborates for a fair trade so the business benefit is distributed in a more equitable way between the third and the first world and humanitarian assistance.

And through the *Fundació Banc dels Aliments* offers free space for the collection and distribution of groceries

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aimed at the groups most in need in our city during the famous "Gran Recapte d'Aliments" campaign at Christmas and also year-round with the European help of solidarity that the Foundation receives.

CILSA, has led the development, promotion and marketing of this area since its foundation in 1992, and has been a pioneer in social and environmental action. It is a reference in good practices since much before they were regulated. Also has voluntarily implanted the system of management environmental ISO14001 to commit is in a growth-friendly and efficient.

[www.zalport.com](http://www.zalport.com)

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### About Globelink Uniexco

**UNIEXCO** was founded in June 1966 as a forwarding company of international transport.

**UNIEXCO**, was the first shipping company established in Spain with over 50 years of experience in the export and import of goods, and reached an agreement with CWT Globelink PTY.LTD. to unify their forces in the Spanish market.

**CWT GLOBELINK PTY.LTD.**, is listed on the Singapore Stock Exchange was founded in 1988 to supply the Asian market of logistics services, transportation and wholesale marine cargo NVOCC import-export of any goods.

The group headquarters is in Singapore and coordinates 102 offices in 24 countries including: Australia, China, Costa Rica, Croatia, Egypt, Guatemala, Hong Kong, India, Indonesia, Korea, Kuwait, Malaysia, Pakistan, Portugal, Romania, Slovenia, Spain, Sri Lanka, Thailand, Turkey, UAE, Vietnam and the Philippines. In addition, CWT Globelink has an extensive network of agents of recognized standing and experience in more than 40 countries.

**CWT GLOBELINK**, is one of the biggest companies in the Indian Subcontinent, Far East and South Pacific. Asian traffic leader established with the aim of strengthening its presence and business volume in Europe has opted for experience Uniexco the Spanish market, as the spearhead for their future projects.

**CWT GLOBELINK** currently has four offices in Spain; Barcelona where the headquarters, Valencia, Madrid and Bilbao.

**CWT GLOBELINK** through its 93 branch offices and network of agents can offer its customers any form of transport, aviation and logistics from Spain and Spain from anywhere in the world. All this, thanks to being able to have some links and support infrastructure that guarantees the arrival quality requirements, communication and speed required, reaching its motto: "In Unity, We the Globe Link"

*For more information:*

[www.gl-uniexco.com](http://www.gl-uniexco.com)

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